

LOM FINANCIAL LIMITED

**Consolidated Financial Statements and
Independent Auditors' Report**

**For the years ended
December 31, 2019 and 2018**

INDEPENDENT AUDITORS' REPORT

Board of Directors and Shareholders of
LOM Financial Limited:

We have audited the accompanying consolidated financial statements of LOM Financial Limited and its subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2019 and 2018, and the related consolidated statements of operations, changes in shareholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of LOM Financial Limited and its subsidiaries as of December 31, 2019 and 2018, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information contained in the five year comparison table in Note 16 is presented for the purpose of additional analysis and is not a required part of the financial statements. This supplementary information is the responsibility of the Company's management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in our audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, such information is fairly stated in all material respects in relation to the financial statements as a whole.

Deloitte Ltd.

April 27, 2020

LOM FINANCIAL LIMITED
CONSOLIDATED BALANCE SHEETS
as of December 31, 2019 and 2018
(expresses in U.S. Dollars)

	2019	2018
ASSETS		
Cash and cash equivalents	\$ 5,279,652	\$ 6,212,508
Securities owned, at fair value (cost: 2019 - \$4,472,016; 2018 - \$3,689,252) (Note 3)	4,963,062	4,653,700
Accounts receivable (Note 2)	861,699	727,475
Due from related parties	44,146	46,171
Prepaid expenses and other assets	311,758	320,049
Equity investment in affiliate (Note 4)	1,394,656	1,271,440
Property and equipment, net (Note 5)	8,522,266	8,739,135
Deferred Tax Asset	54,770	-
TOTAL ASSETS	\$ 21,432,009	\$ 21,970,478
LIABILITIES		
Accounts payable and accrued liabilities	\$ 722,032	\$ 795,712
Securities sold short, at fair value (proceeds: 2019 - \$16,875, 2018 - \$94,787) (Note 3)	16,875	96,821
Bank loan (Note 10)	327,500	817,500
TOTAL LIABILITIES	1,066,407	1,710,033
SHAREHOLDERS' EQUITY		
Common shares, par value \$0.10 per share; 20,000,000 shares authorized, and 5,491,628; (2018 - 5,887,278) shares issued and outstanding (Note 6)	549,163	588,728
Additional paid-in capital	1,637,264	2,694,505
Retained earnings	18,179,175	16,977,212
TOTAL SHAREHOLDERS' EQUITY	20,365,602	20,260,445
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 21,432,009	\$ 21,970,478

The accompanying notes are an integral part of these consolidated financial statements.

Approved by the Board of Directors:



Director



Director

LOM FINANCIAL LIMITED
CONSOLIDATED STATEMENTS OF OPERATIONS
for the years ended December 31, 2019 and 2018
(expresses in U.S. Dollars)

	2019	2018
REVENUES		
Broking fee income	\$ 3,845,118	\$ 5,259,144
Management and investment advisory fees including related party management fees of \$2,435,682 (2018 - \$2,308,012)	5,418,864	4,749,285
Net interest income, net of interest expense of \$158,640 (2018- \$229,865)	1,654,961	1,401,954
Rental income, including related party rent of \$264,392 (2018- \$310,119)	756,812	768,163
Other income	431,200	257,245
Income from equity investment in affiliate	250,966	199,171
Foreign exchange income, net	501,541	389,628
Net trading (loss)/gains on securities owned	(87,847)	831,741
Corporate finance income	83,009	40,762
Administration and custody fees	124,637	264,429
	<u>12,979,261</u>	<u>14,161,522</u>
TOTAL REVENUES		
 OPERATING EXPENSES		
Employee compensation and benefits	4,190,774	4,119,533
Commissions and referral fees	3,570,088	3,856,574
Computer and information services	636,554	629,678
Depreciation of property and equipment (Note 5)	415,204	397,158
Jitney fees	520,837	441,675
Professional fees	624,582	526,410
Occupancy	811,855	811,239
Administration	625,186	767,330
Insurance	200,398	199,225
Custodial charges	208,888	180,965
Mortgage interest	35,451	58,186
Net foreign exchange transaction (gains)/ losses	(66,476)	96,154
	<u>11,773,341</u>	<u>12,084,127</u>
TOTAL OPERATING EXPENSES		
NET INCOME BEFORE TAX	<u>1,205,920</u>	<u>2,077,395</u>
Income tax (benefit) expense	54,770	-
NET INCOME AFTER TAX	<u>\$ 1,260,690</u>	<u>\$ 2,077,395</u>
 NET INCOME PER COMMON SHARE		
Basic and diluted	<u>\$ 0.22</u>	<u>\$ 0.35</u>
 WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:		
Basic and diluted	<u>5,714,885</u>	<u>5,898,588</u>

The accompanying notes are an integral part of these consolidated financial statements.

LOM FINANCIAL LIMITED
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
for the years ended December 31, 2019 and 2018
(expressed in U.S. Dollars)

	<u>Common Shares</u>	<u>Share Capital</u>	<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Total</u>
Balance– December 31, 2017	5,944,878	\$ 594,488	\$ 2,834,745	\$ 14,958,690	\$ 18,387,923
Net income	-	-	-	2,077,395	2,077,395
Repurchase and retirement of common shares	(57,600)	(5,760)	(140,240)	-	(146,000)
Dividend	-	-	-	(58,873)	(58,873)
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Balance – December 31, 2018	5,887,278	588,728	2,694,505	16,977,212	20,260,445
Net income	-	-	-	1,260,690	1,260,690
Repurchase and retirement of common shares	(395,650)	(39,565)	(1,057,241)	-	(1,096,806)
Dividend	-	-	-	(58,727)	(58,727)
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Balance– December 31, 2019	<u>5,491,628</u>	<u>\$ 549,163</u>	<u>\$ 1,637,264</u>	<u>\$ 18,179,175</u>	<u>\$ 20,365,602</u>

The accompanying notes are an integral part of these consolidated financial statements.

LOM FINANCIAL LIMITED
CONSOLIDATED STATEMENTS OF CASH FLOWS
for the years ended December 31, 2019 and 2018
(expresses in U.S. Dollars)

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 1,260,690	\$ 2,077,395
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of property and equipment	415,204	397,158
Income from equity investment in affiliate	(250,966)	(199,171)
Dividends received from equity investment in affiliate	127,750	718,593
Profit on disposal of property and equipment	(563)	-
Changes in operating assets and liabilities:		
Securities owned	(309,362)	(510,017)
Accounts receivable	(134,224)	8,504
Due from related parties	2,025	(14,695)
Prepaid expenses and other assets	8,291	(92,005)
Accounts payable and accrued liabilities	(73,680)	102,170
Securities sold short, at fair value	(79,946)	84,732
Provision (benefit) for deferred taxes	(54,770)	-
Total adjustments	(350,241)	495,269
NET CASH PROVIDED BY OPERATING ACTIVITIES	910,449	2,572,664
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	(198,753)	(99,334)
Proceeds on disposal of property and equipment	981	-
NET CASH USED IN INVESTING ACTIVITIES	(197,772)	(99,334)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Repurchase of common shares	(1,096,806)	(146,000)
Dividend paid	(58,727)	(58,873)
Bank loan, net of repayments	(490,000)	817,500
NET CASH (USED IN)/ PROVIDED BY FINANCING ACTIVITIES	(1,645,533)	612,627
NET (DECREASE)/ INCREASE IN CASH AND CASH EQUIVALENTS	(932,856)	3,085,957
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	6,212,508	3,126,551
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 5,279,652	\$ 6,212,508
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Interest paid	\$ 194,091	\$ 288,051

The accompanying notes are an integral part of these consolidated financial statements.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expressed in U.S. Dollars)

1. DESCRIPTION OF BUSINESS

LOM Financial Limited (“LOMFL”), a holding company for several wholly owned subsidiaries, was incorporated on May 1, 1996 under the laws of Bermuda. The common shares of LOMFL are publicly traded and listed on the Bermuda Stock Exchange. LOMFL, collectively, with its subsidiaries, is referred to as the “Company” or the “LOM Group of Companies.”

A description of the operations of LOMFL’s wholly-owned subsidiaries is as follows:

LOM Financial (Bermuda) Limited (“LOMF BDA”) was incorporated in 1998 to provide investment and financial advice, brokerage services and discretionary investment management services. LOMF BDA is domiciled and operates in Bermuda and is regulated under the Investment Business Act (2003) of Bermuda. LOMF BDA opened a branch office in Grand Cayman in January 2018, LOM Financial Cayman (“LOMF CAY”). LOMF CAY is registered with the Cayman Islands Monetary Authority with an "excluded person" exemption to the Cayman Securities Investment Business Law (SIBL); LOMF CAY is regulated by the Bermuda Monetary Authority and comes under LOMF BDA's investment business license.

LOM Financial (Bahamas) Limited (“LOMF BAH”) was incorporated in 2001 in the Commonwealth of The Bahamas and is regulated by the Securities Commission of the Bahamas. LOMF BAH is domiciled in the Bahamas and is engaged in a single line of business as a Bahamian broker-dealer, which comprises several classes of service, including principal transactions, agency transactions and the provision of investment advisory services.

LOM Asset Management Limited was incorporated in 1995 to offer its services as investment consultant, manager and advisor. LOM Asset Management Limited is domiciled and operates in Bermuda and is regulated under the Investment Business Act (2003) of Bermuda.

Global Custody & Clearing Limited (“GCCL”) was incorporated in 1992, to provide custody, settlement, information technology and execution services as well as certain finance, human resources and administrative services to other companies in the LOM Group of Companies. GCCL operates in Bermuda and is regulated under the Investment Business Act (2003) of Bermuda.

LOM Properties Limited was incorporated in 1996 to hold property for LOMFL in Bermuda and Bahamas.

LOM Corporate Finance Ltd. (“LOMCF”) was incorporated in 1998 to offer services to source, value, document and close capital investments in growing companies. LOMCF is domiciled and operates in Bermuda.

Donald & Co. Limited, a Bermuda company, was incorporated in 2013 to perform nominee services.

LOM Nominees Limited, a Bermuda company, was incorporated in 1994 to perform nominee services.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expressed in U.S. Dollars)

1. DESCRIPTION OF BUSINESS (Cont'd)

LOM (UK) Limited was incorporated in the United Kingdom in 2004 to market the LOM Group of Companies services to intermediaries in Europe. It also provides IT, Marketing and Administration services to the LOM Group of Companies.

LOM Global Admin Inc. was incorporated in the Philippines in 2016 to provide the group with marketing support in Asia. The Company is registered with the Philippines Securities and Exchange Commission.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Certain of the prior year balances have been reclassified to conform to the presentation adopted for the current year.

Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the financial statements and results of operations of all wholly-owned subsidiaries listed in Note 1 above. All inter-company balances and transactions are eliminated on consolidation.

Broking Fee Income and Jitney Fees

Broking fee income represents amounts charged to clients for brokerage services and related jitney fees are amounts charged to the Company by the executing broker. Revenue and expenses related to brokerage services is recognized when the customer obtains the benefit of such services, at the time of trade execution.

Management and Investment Advisory Fees

The LOM Group of Companies receives management fees and investment advisory fees for managing assets on a discretionary basis for both private and institutional clients.

Revenue from contracts with customers related to management fee, is recognized over time as customers benefit from the services as they are performed.

Substantially all investment management fees are determined by the value of assets under management. At contract inception, no revenue is estimated as the fees are dependent on assets under management which are susceptible to market factors outside of the Company's control.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expressed in U.S. Dollars)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Management and Investment Advisory Fees (cont'd)

Therefore, substantially all Investment Management services revenue is recognized using a time-based output method as the customers benefit from the services over time and as the assets under management are known or determinable during each reporting period based on contractual fee schedules.

The LOM Group of Companies also earns management fees from the following mutual funds (collectively referred to as the LOM Sponsored Funds), which are recorded on an accrual basis and recognized on a monthly basis, based on the net asset values:

- LOM Funds SAC Limited (listed on the Bermuda Stock Exchange)
 - a. LOM Money Market Fund (USD, CAD, GBP)
 - b. LOM Fixed Income Fund (USD, CAD, EUR, GBP)
 - c. LOM Equity Growth Fund
 - d. LOM Balanced Fund
 - e. LOM Stable Income Fund
 - f. LOM Emerging Market Fund
- LOM Junior Resources Fund Limited
- Burnaby Special Funds SAC Ltd.
 - a. Burnaby QGF Fund

The Company also earns a performance fee on the LOM Emerging Markets Fund. This fee is 20 percent of the increase in the value of the NAV above the prior quarter's NAV provided the quarterly performance is positive and the Fund NAV exceeds the 'high water market' level. The high watermark is defined as the NAV for the latest quarter for which a fee was crystallized and paid. This fee was discontinued from July 6, 2019 onwards.

Foreign Exchange Income, net

Foreign exchange income represents income earned from foreign currency transactions facilitated for customers and are based on the current foreign exchange rates, and is net of foreign exchange fees charged by external brokers. Electronic foreign exchange (FX) services are dependent on the volume of actual transactions initiated through the Company's electronic exchange platforms. Revenue is recognized over time using a time-based measure as access to, and use of, the electronic exchange platforms is made available to the customer and the activity is determinable. A spread is captured by the Company at the time of an FX execution and a gain/loss is then booked monthly based on the market movement of those positions the company.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expressed in U.S. Dollars)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Corporate Finance Income

Corporate finance income consists of fees earned from clients participating in private placements of securities, generally for privately held companies, and is received in the form of cash, securities or warrants from its underlying investments. When corporate finance income is received in the form of securities, the Company records income based on the fair value of the securities received as of the date of the transaction. Fair value is the last reported sales price on the main market in which the investments trade on the date of valuation. Where there are no sales on that day, the mid-market prices are used. Where income is received in the form of warrants, the Board of Directors determines a price based on the fair value of the warrant.

Administration and Custody Fees

Administration fees, charged for the administrative and custodial services provided to the LOM Sponsored Funds, are recorded on an accrual basis over the period during which the service is provided. Revenue from contracts with customers related to custody fee revenue, is recognized over time as customers benefit from the services as they are performed. Substantially all custody fee revenue fees are determined by the value of assets under management. At contract inception, no revenue is estimated as the fees are dependent on assets under management which are susceptible to market factors outside of the Company's control.

Net Interest Income

Net interest income is a combination of interest earned on or paid to clients based on their daily cash balances and interest received or paid on the Company's cash balances from and to brokers, custodians and related parties (see Note 8). Revenue related to interest income is recognized over time as customers benefit from the services as they are performed. All interest revenue fees earned from customers are determined by the value of the customers overdrawn cash positions with the daily interest charged on that daily balance. Interest amounts are charged to clients on a monthly basis. At contract inception, no revenue is estimated as the fees are dependent on the client's cash balance.

Cash and Cash Equivalents

The Company has defined cash equivalents as highly liquid investments, with original maturities of 90 days or less that are not held for sale in the ordinary course of business. Cash and cash equivalents can include time deposits, money market funds and U.S. Treasury bills with original maturities of 90 days or less.

Contract balances

As of December 31, 2019, net receivables of \$816,559 (2018 - \$695,448), included fees receivable, representing amounts billed or currently billable to or due from customers related to revenue from contracts with customers. As performance obligations are satisfied, we have an unconditional right to payment following which billing is generally performed monthly.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expressed in U.S. Dollars)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Contract balances (Cont'd)

No adjustments are made to the promised amount of consideration for the effects of a significant financing component as the period between when we transfer a promised service to a customer and when the customer pays for that service is expected to be one year or less.

Property and Equipment

Property and equipment is stated at cost, net of accumulated depreciation. The costs of normal maintenance and repairs are charged to expense in the year incurred. Expenditures which significantly improve or extend the life of an asset are capitalized and depreciated over the asset's remaining useful life.

Depreciation is recorded on a straight-line basis over the estimated useful lives of the related assets. Leasehold improvements are amortized over the lesser of the life of the asset or the remaining lease term. Upon sale or disposition of an asset, the related cost and accumulated depreciation are removed and the resultant gain or loss, if any, is reflected in earnings.

The useful lives of the Company's assets are as follows:

Building	40 years
Computer hardware and software	3 - 5 years
Furniture and fittings	4 years
Leasehold improvements	4 - 6 years
Equipment	4 years

Unclaimed Cash and Securities

Client funds received and unclaimed after a three-year period are included as income under the category of other income. Securities received and unclaimed after a five-year period are sold and included as income under the category of other income.

Foreign Currency Transactions and Balances

The Company has adopted U.S. Dollars as its functional currency for LOMFL and all subsidiaries (including LOM (UK) Limited and Global Admin Inc.) because the majority of the Company's transactions and assets under management are denominated in U.S. Dollars. Bermuda Dollars and Bahamian Dollars trade at par with the U.S. Dollar; therefore, no foreign currency translation gains or losses are recorded in the accompanying consolidated financial statements. Foreign currency transaction gains or losses are recorded at the prevailing foreign exchange rates on the date of the transaction and are reflected in earnings for the year in the accompanying consolidated statement of operations.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expressed in U.S. Dollars)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Securities Owned

Securities owned are investments such as bonds and equities that are both marketable and non-marketable. These investments consist of trading investments, securities received as income from corporate finance transactions, privately held securities, and other strategic investments. Realized and unrealized gains or losses on trading securities and strategic investments are reflected in earnings as net trading gains and losses in the consolidated statements of operations. Realized gains or losses are based on the average cost method of securities purchased and sold. Security transactions are recorded on a trade date basis. Marketable securities are valued at the last reported sales price on the principal market in which the investments trade on the date of valuation. Where there are no sales on that day, the mid-market prices are used. For securities with no readily available market price or where the security is restricted, the securities are recorded at the estimated fair value in accordance with U.S. GAAP. The use of different assumptions or valuation techniques could produce materially different estimates of fair value. These securities have been valued with reference to observable and unobservable inputs or valuation models that make use of certain quantitative and qualitative inputs for similar securities traded in active markets, in accordance with U.S. GAAP (see Note 3, Fair Value Measurements).

Investments Recorded Under the Equity Method

For investments in entities that do not constitute a Variable Interest Entity (“VIE”), or for investments in securities owned and held as trading investments which are held at fair value, the Company considers other U.S. GAAP guidance, as required, in determining (i) consolidation of the entity if the Company’s ownership interests comprise a majority of its outstanding voting shares or otherwise control the entity, or (ii) application of the equity method of accounting if the Company does not have direct or indirect control of the entity, with the initial investment carried at cost and subsequently adjusted for the Company’s share of net income or loss and cash contributions and distributions to and from these entities.

If events or circumstances indicate that the fair value of an investment accounted for using the equity method has declined below its carrying value and the Company considers the decline to be “other than temporary,” the investment is written down to fair value and an impairment loss is recognized. The evaluation of impairment for an investment would be based on a number of factors, including financial condition and operating results for the investment, inability to remain in compliance with provisions of any related debt agreements, and recognition of impairments by other investors. Impairment recognition would negatively impact the recorded value of the Company’s investment and reduce net income.

Fair Value of Financial Instruments

The Company’s financial instruments consist primarily of cash and cash equivalents, accounts receivable, securities owned, securities sold short, accounts payable and accrued liabilities. The book value of cash and cash equivalents, accounts receivable, and accounts payable is considered to be representative of their fair value because of their short term maturities.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expressed in U.S. Dollars)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Fair Value Measurements

ASC 820 "Fair Value Measurements" defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 applies to all assets and liabilities that are measured and reported on a fair value basis (see Note 3, Fair Value Measurements).

Concentration of Credit Risk

Financial instruments that potentially subject the Company to a concentration of credit risk principally consist of cash and cash equivalents, employee loans and securities owned. The Company has its cash and cash equivalents and securities placed with major international and local financial institutions. As part of its cash management process, the Company performs continuous evaluation of the relative credit standing of these institutions.

Use of Estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Management bases its estimates on historical experience and on various assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from the other sources. The most significant estimates include estimates recorded for the fair market value of privately held securities. On a continual basis, management reviews its estimates utilizing currently available information, changes in facts and circumstances, historical experience and reasonable assumptions. After such reviews, and if deemed appropriate, those estimates are adjusted accordingly. Actual results could differ from those estimates.

Net Income Per Common Share

The Company calculates basic net income per common share and diluted net income per common share assuming dilution. Basic net income per common share is calculated by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding during the period. Diluted net income per common share is calculated by dividing the net income attributable to common shareholders by the weighted average number of common shares outstanding during the period, plus potential dilutive common shares.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expressed in U.S. Dollars)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Securities Sold Short

The Company may sell a security it does not own in anticipation of a decline in fair value of the security, or as a hedge against similar securities owned. When the Company sells a security short, it must borrow the security sold short and deliver it to the broker-dealer through which it made the short sale. Obligations related to securities sold short are recorded as a liability at fair value. Realized and unrealized gains and losses are recorded in net trading losses/gains in the consolidated statement of operations. A gain, limited to the price at which the Company sold the security short, or a loss, unlimited in size, is recognized on a monthly basis.

There were no new Accounting Standards adopted in 2019

The use of different assumptions and/or estimation methodologies may have a material effect on the estimated fair values. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that could be realized in a current market exchange and there can be no assurance that the fair values for these investments will be fully realizable upon their ultimate disposition or reflective of future fair values. Because of the inherent uncertainty of valuation, the estimated fair values of certain privately held investments may differ significantly from values that would have been used had an observable market for the privately held investment existed, and the differences could be material.

Based on the inputs used in the valuation techniques described above, financial instruments are categorized according to the fair value hierarchy prescribed by ASC 820. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values.

Financial assets carried at fair value are classified and disclosed in one of the following three categories:

- Level 1 - Observable inputs that reflect quoted market prices are available in active markets for identical assets or liabilities as of the reporting date. The types of investments in Level 1 include listed equities and monetary gold.
- Level 2 - Observable inputs, other than Level 1 prices, such as quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data. Investments in this category include less liquid and restricted equity securities and securities in markets for which there are few transactions (inactive markets).
- Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs. Investments in this category include investments in private companies.

LOM FINANCIAL LIMITED
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2019 and 2018
(expresses in U.S. Dollars)

3. SECURITIES OWNED AND FAIR VALUE MEASUREMENTS (Cont'd)

Income Approach (Cont'd)

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the assignment of the asset within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset.

When determination is made to classify a financial instrument within Level 3, the determination is based upon the lack of significance of the observable parameters to the overall fair value measurement. However, the fair value determination for Level 3 financial instruments may include observable components.

The following are the Company's major categories of assets measured at fair value on a recurring basis at December 31, 2019 and 2018, categorized by the ASC 820 fair value hierarchy:

<u>Fair Value Measurements at December 31, 2019:</u>				
<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets:				
Equity Securities:				
Investment exchange	\$ -	\$ -	\$ 1,209,767	\$ 1,209,767
Pharmaceutical	-	108,630	100,119	208,749
Energy	-	-	138,627	138,627
Media	-	-	2,132,241	2,132,241
Mining	36	9,269	186,068	195,373
Technology	-	-	397,560	397,560
Other	13,379	7,966	92,627	113,972
Total Equity Securities	13,415	125,865	4,257,009	4,396,289
Commodities:				
Gold	566,773	-	-	566,773
Total Assets	\$ 580,188	\$ 125,865	\$ 4,257,009	\$ 4,963,062
Liabilities:				
Gold	\$ 16,875	\$ -	\$ -	\$ 16,875
Total Liabilities	\$ 16,875	\$ -	\$ -	\$ 16,875

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3. SECURITIES OWNED AND FAIR VALUE MEASUREMENTS (Cont'd)

Fair Value Measurements at December 31, 2018:

<u>Description</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets:				
Equity Securities:				
Investment exchange	\$ -	\$ -	\$ 1,031,552	\$ 1,031,552
Consumer staples	411,999	-	-	411,999
Energy	-	36,316	117,306	153,622
Media	-	-	2,520,445	2,520,445
Mining	23	92,869	177,132	270,024
Other	6,186	61,938	84,165	152,289
Total Equity Securities	418,208	191,123	3,930,600	4,539,931
Commodities:				
Gold	113,769	-	-	113,769
Total Assets	\$ 531,977	\$ 191,123	\$ 3,930,600	\$ 4,653,700
Liabilities:				
Mutual funds	\$ -	\$ 94,789	\$ -	\$ 94,789
Gold	2,032	-	-	2,032
Total Liabilities	\$ 2,032	\$ 94,789	\$ -	\$ 96,821

The following is a reconciliation of the beginning and ending balances for the Company's assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the year ended December 31, 2019 and 2018:

	2019	2018
Assets:		
Balance, January 1	\$ 3,930,600	\$ 3,306,513
Transfers from level 3 to level 2	-	-
Purchases	520,821	106,669
Net change in unrealized (losses)/ gains	(194,412)	517,418
Balance, December 31	\$ 4,257,009	\$ 3,930,600
Change in unrealized (losses)/ gains relating to investments still held at December 31	\$ (194,412)	\$ 517,418

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3. SECURITIES OWNED AND FAIR VALUE MEASUREMENTS (Cont'd)

The Company has obtained independent valuations to estimate the fair value of three investments held in privately held securities. For purposes of valuing privately held securities, fair value is defined as the amount at which a minority common stock interest in a privately held enterprise could be bought or sold in a current transaction between unrelated willing parties, that is, other than in a forced or liquidation sale. The methodology used in determining fair value uses a variety of factors giving each factor a weighting. When evidence supports a change to the carrying value from the transaction price, adjustments will be made to reflect expected exit values in the investment's principal market under current market conditions.

The media company's valuation is determined by a combination of a single period capitalization method for the property rental segment of the business and a net asset value method for the remainder of the business. At December 31, 2019, the fair value of the Company's investment was determined to be \$2,132,241 (2018 - \$2,520,445).

The holding in the investment exchange is valued at \$1,209,767 as of December 31, 2019 (2018 - \$1,031,552). The shares of the exchange's shares are not traded in an active market and management has estimated the fair value by using combination of weightings including the market approach and the income approach. Market approach valuation techniques used included the guideline public company transaction method, guideline own company stock transaction method and guideline public company comparable method and own stock transactions. The income approach method utilized the discounted cash flow method.

The mining valuation is calculated by using the market approach, which was determined by using the guideline own company stock transaction method. At December 31, 2019, the fair value of the Company's investment was determined to be \$185,991 (2018 - \$177,132).

Ongoing reviews are conducted by the Company's management on all privately held securities based on an assessment of the underlying investments from the inception date through the most recent valuation date.

Derivatives

As of December 31, 2019, the Company was short 12 derivative futures contracts (2018 – 2 contracts) consisting of short gold mini futures which would have been used as hedges against quantities of physical gold held in inventory by the Company. These derivatives are traded on recognized commodity exchanges and the Company executes the trades through a broker on a net margin basis, each contract representing 32.15 fine troy ounces of gold. As of December 31, 2019, the underlying notional value of the short contracts was \$587,611 (2018 - \$82,388) compared to a cost of \$570,736 (2018 - \$80,356) resulting in an unrealized loss of \$16,875 (2018 - \$2,034). Because the contracts are executed on a net margin basis, the Company recorded only the unrealized gain/loss in the financial statements.

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3. SECURITIES OWNED AND FAIR VALUE MEASUREMENTS (Cont'd)

At December 31, 2019, the volume of the Company's derivative activities based on their notional amounts and number of contracts, categorized by primary underlying risk, are as follows:

Primary Underlying Risk <u>Commodities</u>	<u>Underlying Contract Size</u>	<u>Number of Contracts</u>
Short Gold Mini Futures	32.15 ounces of Fine Troy Gold	72

During the year ended December 31, 2019, the Company recorded (losses)/gains of \$(33,661) (2018 – \$47,200) from derivative trades, hedging its physical gold held for resale to customers.

4. EQUITY INVESTMENT IN AFFILIATE

	2019	2018
Affiliate	\$ 1,394,656	\$ 1,271,440

The Company owns 127,750 (35.29 %) (2018 - 127,750 (35.29%)) ordinary shares of an affiliate, which is accounted for under the equity method. The Company also engages in certain transactions with this affiliate (See Note 8).

The affiliate provides management services through its wholly owned subsidiaries. The Company's share of the net income of this company for the year ended December 31, 2019 was \$250,966 (2018 – \$199,171). The Company received a dividend in 2019 of \$127,750 (2018 - \$718,593) which was recorded as a reduction in the carrying value of the investment on the consolidated balance sheet.

Components of net change in investments recorded under the equity method:

	2019	2018
Opening balance, January 1	\$ 1,271,440	\$ 1,790,862
Net income	250,966	199,171
Dividends received	(127,750)	(718,593)
Net change	123,216	(519,422)
Closing balance, December 31	\$ 1,394,656	\$ 1,271,440

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5. PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

2019	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Carrying Value</u>
Buildings	\$ 10,470,898	\$ (4,430,235)	\$ 6,040,663
Freehold land	2,008,192	-	2,008,192
Computer hardware and software	1,163,893	(1,008,161)	155,732
Fixtures and fittings	582,325	(507,387)	74,938
Leasehold improvements	378,289	(278,358)	99,931
Equipment	385,261	(242,451)	142,810
	<u>\$ 14,988,858</u>	<u>\$ (6,466,592)</u>	<u>\$ 8,522,266</u>
2018	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Carrying Value</u>
Buildings	\$ 10,470,898	\$ (4,168,474)	\$ 6,302,424
Freehold land	2,008,192	-	2,008,192
Computer hardware and software	1,081,838	(928,971)	152,867
Fixtures and fittings	532,855	(487,672)	45,183
Leasehold improvements	352,809	(255,801)	97,008
Equipment	346,521	(213,060)	133,461
	<u>\$ 14,793,113</u>	<u>\$ (6,053,978)</u>	<u>\$ 8,739,135</u>

During the year ended December 31, 2019, the Company disposed of property and equipment to the value of \$3,008 (2018 - \$78,253) with accumulated depreciation of \$2,590 (2018 - \$78,253) realizing a profit of \$563 (2018 - \$Nil).

6. SHARE CAPITAL AND ADDITIONAL PAID-IN CAPITAL

The Board of Directors authorized the Company in 2019 to purchase up to 500,000 of its own shares from existing shareholders at no fixed price per share and that the shares repurchased be retired. Such repurchase is subject to appropriate market conditions and repurchases will only be made in the best interest of the Company. During the year, the Company repurchased 395,650 (2018 – 57,600) shares in the open market at an average price of \$2.77 (2018 - \$2.53) per share, for cash. These shares were immediately retired upon repurchase.

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7. ASSETS UNDER MANAGEMENT

Cash, securities and properties held in the Company's role as custodian for customers are not included in the consolidated balance sheet as they are not the property of the Company. The Company is licensed by the Bermuda Monetary Authority under the Investment Business Act of 2003 and approved to hold client assets. The assets under management include LOM's investments, the LOM Sponsored Funds and the clients' investments which are included in the LOM Sponsored Funds. The fair value of assets under management as of December 31, 2019 is approximately \$1.12 billion (2018 - \$954 million).

8. RELATED PARTY TRANSACTIONS

During the year, the Company earned broking fee revenue from accounts in which related parties have an interest of \$146,345 (2018 - \$152,430). The Company also paid interest of \$17,398 (2018 - \$15,761) and received interest of \$472,820 (2018 - \$348,454) from these same accounts.

During the year, the Company had transactions with shareholders who are also directors and employees of the Company. These transactions consisted of commission expenses of \$2,210,066 (2018 - \$2,541,887).

During the year, the Company earned rent and service charge income from related parties of \$264,392 (2018 - \$310,119). In addition, the Company also earned \$167,938 (2018 - \$65,531) for information technology services, accounting and administration services recorded in other income, of which \$44,146 (2018 - \$46,171) is still outstanding at year end. During the year, the Company paid \$47,027 (2018 - \$43,997) for corporate services, recorded in professional fees, provided by St Georges Services Limited. However, \$10,550 (2018 - \$11,413) of this amount, related to payments for annual government fees.

During the year, the Company earned management and performance fees of \$2,435,682 (2018 - \$2,308,012) from the LOM Sponsored Funds, of which \$686,370 (2018 - \$559,434) was included in accounts receivable at year end. The Company is also the custodian for the LOM Sponsored Funds and received a custodial fee, recorded in administrative and custody fees, of \$58,674, (2018 - \$53,969) for these services, of which \$15,922 (2018 - \$13,938) was included in accounts receivable at year end. The Company also earned director fees of \$60,000 (2018 - \$60,000) from the LOM Sponsored Funds, with the balance outstanding at year end.

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9. OFF-BALANCE SHEET AND OTHER RISKS

In the normal course of trading, the Company is party to certain financial instruments with off-balance sheet risk, where the risk of potential loss due to changes in the market (“market risk”) or failure of the other party to the transaction to perform (credit risk) exceeds the related amounts recorded. The Company attempts to manage these risks on an aggregate basis along with the risks associated with its investing activities as part of its overall risk management policies. Refer to Note 13 for client related off-balance sheet risks.

Credit Risk

The Company is potentially subject to credit risk associated with its cash and cash equivalents and securities owned. The Company's credit risk is equal to the replacement cost at the then-estimated fair value of the instrument, less recoveries. As the Company places its cash and cash equivalents and securities with major international and local financial institutions, management believes that the risk of incurring losses on these financial instruments is remote and that losses, if any, would not be material.

Liquidity Risk

The Company is potentially subject to liquidity risk on some of its non-marketable or illiquid securities owned. As a result, the Company may be unable to realize the full fair value of these securities since it may not be able to liquidate its positions in a timely manner.

Market Risk

The Company is subject to market risk on its securities owned. As a result of changes in market conditions, the values of these financial instruments will fluctuate.

Currency Risk

From time to time, the Company holds positions that are exposed to changes in foreign exchange rates (currency risk) whose gains or losses may exceed the related amounts recorded. The fair value may change based on the fluctuations in the value of these underlying currencies.

10. BANK LOAN

This loan with FirstCaribbean International Bank (Bahamas) Limited was to assist in the purchase of an office building in The Bahamas. The initial loan of \$900,000 USD carries an interest rate of USD 3Month Libor plus 4.50%. The loan is to be amortized over 10 years but repayable in a term of 5 years with monthly repayments of \$7,500 plus interest and a balloon payment of \$450,000 due at maturity plus any other outstanding amounts owing. A paydown of \$400,000 was made against the loan in May 2019. Total interest expense in relation to the bank loan was \$35,451 for the year ended December 31, 2019 (2018 - \$58,186).

The bank loan is secured by a registered First Demand Mortgage over the property located at #3 Pineapple Grove, Old Fort Bay, Nassau, Bahamas

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11. FUTURE LEASE PAYMENTS

The Company leases office space under operating leases for certain of its operations. Future annual minimum lease payments (excluding real estate taxes and maintenance costs) are as follows:

For the Years Ending December 31,	Amount
2020	208,117
2021	130,948
2022	126,727
2023	66,900
2024	33,450
Total	\$ 566,142

Operating lease rent expense (including real estate taxes and maintenance costs) were \$190,326 (2018 – \$174,368).

12. INCOME TAXES

The Company accounts for income taxes in accordance with ASC 740 “Income Taxes” (“ASC 740”). ASC 740 clarifies the accounting for uncertainty in income taxes recognized in financial statements and requires the impact of a tax position to be recognized in the financial statements if that position is more likely than not of being sustained by the taxing authority. ASC 740 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

The Company is not subject to, and does not anticipate becoming subject to, income taxes in any jurisdiction in which it currently operates, other than in the United Kingdom and the Philippines. LOM (UK) Limited and Global Admin Inc. are subject to income taxes. The Company has assessed and concluded that, no uncertain tax positions were required to be recorded, and the Company has not recognized any penalties, interest or any tax effect related to uncertain tax positions.

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12. INCOME TAXES (Cont'd)

A reconciliation of the statutory income tax rates applied to the Company's net income from LOM (UK) Limited for the years ended December 31, 2019 and 2018 is as follows:

Provision for income taxes consist of the following:

	2019	2018
Income tax benefit for foreign operations at statutory rate in effect of 19% (2018: 19%)	\$ 21,795	\$ 6,969
Depreciation in excess of capital allowances	-	-
Non-deductible expenses	4,667	87
Capital allowance in excess of depreciation	(14,910)	(3,446)
Unutilized tax losses carried forward	(11,552)	(3,610)
Deferred tax movement	(54,770)	-
Unrecognized deferred tax asset current year	-	6,969
Current tax charge for the year	\$ 54,770	\$ -

Tax losses of \$366,003 (2018: \$465,147) are available to carry forward to offset against future profits. The standard rate of tax applied to the reported result on ordinary activities is 19% (2018: 19%).

No deferred tax asset was recognised in the previous year on the basis that it was not certain when the losses will be utilised. The amount of the deferred tax asset not recognised was \$83,884.

13. COMMITMENTS, CONTINGENCIES AND OFF-BALANCE SHEET RISK

Client Activities

In the normal course of business, the Company's client activities include execution, settlement, and financing of various client securities and commodities transactions. These activities may expose the Company to off-balance sheet risk in the event the client is unable to fulfill its contractual obligations and the Company has to sell the financial instrument underlying the contract at a loss. The Company attempts to mitigate this risk by adhering to strict policies requiring client acceptance procedures prior to the execution of any transactions.

The Company's client securities activities' are transacted on either a cash or margin basis. In margin transactions, the Company extends credit to the client collateralized by cash and securities in the client's account. The Company seeks to control the risks associated with its client activities by requiring clients to maintain margin collateral in compliance with various regulatory, exchange, and internal guidelines. The Company monitors required margin levels daily and, pursuant to such guidelines, requires the clients to deposit additional collateral or reduce positions when necessary. Such transactions may expose the Company to significant off-balance sheet risk in the event the margin is not sufficient to fully cover losses which clients may incur.

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13. COMMITMENTS, CONTINGENCIES AND OFF-BALANCE SHEET RISK (Cont'd)

Client Activities (cont'd)

In the event the client fails to satisfy its obligations, the Company may be required to purchase or sell the collateral at prevailing market prices in order to fulfill the client's obligations. The Company records client transactions on a transaction date basis, which is generally the day of the trade. The Company is therefore exposed to risk of loss on these transactions in the event of the client's or broker's inability to meet the terms of their contracts in which case the Company may have to purchase or sell financial instruments at prevailing market prices.

Counterparty Risk

In the event counterparties to the transactions do not fulfill their obligations, the Company may be exposed to significant credit risk to the extent such obligations are unsecured. The Company's policy is to monitor its market exposure and counterparty risk through the use of a variety of credit exposure reporting and control procedures.

Legal Proceedings

From time to time, the Company is involved in various legal proceedings, including arbitration proceedings, and/or regulatory inquiries that arise in the normal course of business. These matters generally relate to specific client accounts and/or transactions and may include requests for information on or from officers of the Company. In the opinion of management, the aggregate amount of any potential liability arising from such matters is not expected to have a material effect on the Company's financial position or results of operations. Management is unaware of any outstanding legal claims.

Regulatory Restrictions

The Company's business operations are strictly regulated under the laws of Bermuda and Bahamas, and other jurisdictions that the Company operates and has business relationships. Compliance with many of the regulations applicable to the Company involves a number of risks, particularly in areas where applicable regulations may be subject to interpretation. In the event of non-compliance with an applicable regulation, securities regulators may institute administrative or judicial proceedings that may result in censure, fines, civil penalties, issuance of cease-and-desist orders, deregistration or suspension of the non-compliant company. It could even lead to the suspension or disqualification of the Company officers or employees, or other adverse consequences. The imposition of such penalties or orders on the Company could in turn have a material adverse effect on the Company's operating results and financial condition.

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13. COMMITMENTS, CONTINGENCIES AND OFF-BALANCE SHEET RISK (Cont'd)

Minimum Regulatory Capital

Certain subsidiaries of the Company are required to maintain a regulatory capital amount to satisfy the domiciliary regulator. Those minimum amounts are as follows:

LOM Financial (Bermuda) Limited	\$ 250,000
LOM Asset Management Limited	\$ 250,000
Global Custody and Clearing Limited	\$ 250,000
LOM Financial (Bahamas) Limited	\$ 300,000

As of December 31, 2019 and 2018, the above subsidiaries met their minimum regulatory capital amount.

Futures Contracts

Futures contracts provide reduced counterparty risk to the Company since futures are exchange-traded; and the exchange's clearinghouse, as the counterparty to all exchange-traded futures, guarantees the futures against default. For futures contracts where the Company takes a short position, a gain, limited to the original fair value of the contract, or a loss, unlimited in size, will be recognized upon the termination of the futures contract. Short futures contracts represent obligations of the Company to deliver specified securities or commodities at contracted prices and thereby create a liability to repurchase the securities or commodity in the market at prevailing prices. Accordingly, these transactions involve, to varying degrees, elements of market risk, as the Company's ultimate obligation to satisfy the sale of securities sold short may exceed the amount recognized in the statement of financial condition.

14. SEGMENT INFORMATION

The Company operates its business in segments which have been segregated based on products and services reflecting the way that management organizes the segments within the business for making operating decisions and assessing performance.

Measurement of Segment Income and Segment Assets

The Company evaluates each segment's performance based on its contribution to consolidated net income. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies.

Factors Management Used to Identify the Company's Reportable Segment

Management monitors performance based on individual companies. The description of these companies is included in Note 1 to the consolidated financial statements. Intersegment revenue and expenses are allocated based on contractual terms that may not necessarily be at arm's length.

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14. SEGMENT INFORMATION (Cont'd)

Intersegment revenue relates to recharges between LOMFL's wholly-owned subsidiaries for information technology charges, administrative expenses and rent. These are charged at estimated current market prices. Revenues from segments below the quantitative thresholds for disclosure prescribed by U.S. GAAP are attributable to three operating segments and are aggregated and included in the other operating segment. These operating segments include LOM Corporate Finance Ltd., LOM (UK) Limited and Global Admin Inc.

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14. SEGMENT INFORMATION (Cont'd)

<u>2019</u>	<u>LOM Financial (Bermuda) Limited (Bermuda)</u>	<u>LOM Financial (Bahamas) Limited (Bahamas)</u>	<u>LOM Asset Management Limited (Bermuda)</u>	<u>Global Custody Clearing Limited (Bermuda)</u>	<u>LOM Financial Limited (Bermuda)</u>	<u>LOM Properties Limited (Bermuda)</u>	<u>Other UK/ (Bermuda/ Philippines)</u>	<u>Eliminations</u>	<u>Total</u>
Revenues from External customers	\$ 2,022,792	\$ 2,914,556	\$ 4,214,240	\$ 2,532,078	\$ 73,102	\$ 755,804	\$ 466,689	\$ -	\$ 12,979,261
Intersegment revenue	366,336	60,485	-	1,826,674	-	369,572	852,949	(3,476,016)	-
Total revenue	<u>\$ 2,389,128</u>	<u>\$ 2,975,041</u>	<u>\$ 4,214,240</u>	<u>\$ 4,358,752</u>	<u>\$ 73,102</u>	<u>\$ 1,125,376</u>	<u>\$ 1,319,638</u>	<u>\$ (3,476,016)</u>	<u>\$ 12,979,261</u>
Depreciation	\$ 11,031	\$ 2,156	\$ -	\$ 46,477	\$ -	\$ 325,902	\$ 29,638	\$ -	\$ 415,204
Operating expenses	3,156,205	2,381,574	3,262,734	3,572,225	501,526	1,297,613	1,077,480	(3,476,016)	11,773,341
Segment (loss) income	(767,077)	593,467	951,506	786,527	(428,423)	(172,237)	296,927	-	1,260,690
Identifiable assets	1,065,530	775,926	1,067,004	3,196,275	22,967,863	8,331,820	1,038,776	(17,011,185)	21,432,009
Property and equipment	81,922	3,079	-	64,038	-	8,294,940	78,287	-	8,522,266
Capital expenditures	72,274	-	-	8,151	-	43,740	74,588	-	198,753

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14. SEGMENT INFORMATION (Cont'd)

<u>2018</u>	<u>LOM Financial (Bermuda) Limited (Bermuda)</u>	<u>LOM Financial (Bahamas) Limited (Bahamas)</u>	<u>LOM Asset Management Limited (Bermuda)</u>	<u>Global Custody Clearing Limited (Bermuda)</u>	<u>LOM Financial Limited (Bermuda)</u>	<u>LOM Properties Limited (Bermuda)</u>	<u>Other UK/ Bermuda/ (Philippines)</u>	<u>Eliminations</u>	<u>Total</u>
Revenues from External customers	\$ 2,217,641	\$ 4,228,405	\$ 3,581,777	\$ 2,098,793	\$ 690,025	\$ 762,982	\$ 581,899	\$ -	\$ 14,161,522
Intersegment revenue	371,723	48,693	-	1,758,385	-	373,761	605,806	(3,158,368)	-
Total revenue	<u>\$ 2,589,364</u>	<u>\$ 4,277,098</u>	<u>\$ 3,581,777</u>	<u>\$ 3,857,178</u>	<u>\$ 690,025</u>	<u>\$ 1,136,743</u>	<u>\$ 1,187,705</u>	<u>\$ (3,158,368)</u>	<u>\$ 14,161,522</u>
Depreciation	\$ 3,454	\$ 2,157	\$ -	\$ 58,135	\$ -	\$ 315,519	\$ 17,893	\$ -	\$ 397,158
Operating expenses	3,381,342	2,828,451	2,936,604	3,408,540	582,422	1,197,744	907,392	(3,158,368)	12,084,127
Segment (loss) income	(791,978)	1,448,647	645,173	448,638	107,603	(61,001)	280,313	-	2,077,395
Identifiable assets	1,202,309	1,327,864	1,075,386	2,340,807	22,674,668	9,032,715	745,321	(16,428,592)	21,970,478
Property and equipment	20,679	5,235	-	102,364	-	8,577,102	33,755	-	8,739,135
Capital expenditures	24,133	-	-	17,893	-	31,671	25,637	-	99,334

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14. SEGMENT INFORMATION (Cont'd)

Geographic Split

2019	<u>Bermuda</u>	<u>Bahamas</u>	<u>UK</u>	<u>Philippines</u>	<u>Total</u>
Revenues from external customers	\$ 9,797,812	\$ 2,914,556	\$ 97,325	\$ 169,568	\$12,979,261
Property and equipment	8,440,900	3,079	77,739	548	8,522,266
2018	<u>Bermuda</u>	<u>Bahamas</u>	<u>UK</u>	<u>Philippines</u>	<u>Total</u>
Revenues from external customers	\$ 9,726,963	\$ 4,228,404	\$ 29,546	\$ 176,609	\$14,161,522
Property and equipment	8,700,145	5,234	23,650	10,106	8,739,135

Geographic split is disclosed by location of business.

15. SUBSEQUENT EVENTS

The Company evaluated its December 31, 2019 consolidated financial statements for subsequent events through the date the consolidated financial statements were issued. The extent of the impact of COVID-19 on our operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, impact on our customers, employees and vendors all of which are uncertain and cannot be predicted. At this point, the extent to which COVID-19 may impact our financial condition or results of operations is uncertain

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16. SUPPLEMENTARY INFORMATION – FIVE YEAR COMPARISON TABLE

Income Statement Data – For the Year Ended December 31,

	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
Net revenue-interest income	\$ 1,654,961	\$ 1,401,954	\$ 1,137,906	\$ 990,981	\$ 680,858
Fees and other income	11,324,300	12,759,568	9,628,808	7,000,629	6,684,330
Operating expenses Incl. Tax	(11,718,571)	(12,084,127)	(9,255,889)	(7,437,852)	(7,223,660)
Net profit	<u>\$ 1,260,690</u>	<u>\$ 2,077,395</u>	<u>\$ 1,510,825</u>	<u>\$ 553,758</u>	<u>\$ 141,528</u>

Balance Sheet Data – As of December 31,

	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
Cash, cash equivalents and restricted cash	\$ 5,279,652	\$ 6,212,508	\$ 3,126,551	\$ 4,673,571	\$ 4,477,092
Securities owned	4,963,062	4,653,700	4,143,683	3,196,602	2,974,422
Property and equipment, net	8,522,266	8,739,135	9,036,959	7,233,851	7,414,833
Total assets	21,432,009	21,970,478	19,093,554	17,654,353	17,195,362
Shareholders' equity	20,365,602	20,260,445	18,387,923	17,067,048	16,523,045
Directors and Executives Shareholdings (in numbers of shares owned)	2,984,870	2,966,370	2,966,370	2,999,357	2,950,199

Financial Ratios – As of December 31,

	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
Liabilities – equity ratio	5.2%	8.4%	3.8%	3.4%	4.1%
Return on equity	6.2	10.3	8.2	3.2	0.9
Return on assets	5.8	9.5	7.9	3.1	0.8